



About the company...

Since 1985, npn360 has been creating value for some of the world's most recognizable brands by influencing their print, packaging, and marketing supply chains. npn360 started with the simple goal of managing print production needs better than any other print manufacturing business. As such, npn360 continues to evolve as a respected leader developing innovative approaches to the market and offer technology solutions to overcome clients toughest marketing challenges. Today, npn360 continues to make a difference with agility, excellence and innovation.

“Challenge us. We are committed to helping you BRAND BETTER.”

nnp360 is a privately held company that has grown at an astounding rate in the past ten years to reach \$50+ million in annual sales and will continue this aggressive growth for the foreseeable future! Recently recognized to be one of Inc. 5000's Fastest Growing Companies of 2020. npn360 is at the forefront of delivering innovative solutions specifically designed to improve cost efficiencies and brand compliance, reduce business risk, and improve service levels. Their respected reputation encompasses teamwork, collaboration, and the personal & professional growth of their employees.

About the role...

The Packaging Account Manager will be responsible for all required production of the graphic supply chain activities for existing major clients as well as new initiatives for several other key customers. This role is instrumental to building upon npn360's market leadership. The Packaging Account Manager will work with senior management to ensure production quality is superior, deadlines are met or exceeded, budgets are maintained, and ultimately, clients are satisfied.

Responsibilities...

Project Management:

- Proactively manage the overall timing and deliverables of packaging projects from design to print production.
- Develop schedules and collaborate with partners and cross-functional teams to meet or exceed expectations.
- Daily interaction and correspondence with clients regarding project status, deliverables, and inventory levels.
- Lead weekly WIP meetings with client to manage deliverable expectations of packaging graphic supply chain.
- Manage client relations and value navigate the relationship to identify new business opportunities.

System Interaction:

- Receive and process client work orders within npn360 database, ordering and PO system.
- Interact daily within npn360 digital workflow solution to complete tasks, review status and issue pricing.
- Proactively optimize the npn360 digital workflow solution for process improvement recommendations.
- Receive incoming resource partner invoices to original client work order for accuracy before processing.

Team Collaboration:

- Be a resourceful participant of the entire npn360 Packaging Team by cross utilization of your skills and capabilities on various accounts.
- Be an active member of the npn360 organization with your enthusiastic contribution towards teamwork, innovation, process improvements and personal growth development.

Qualification Requirements:

- Expertise in Prepress and Print Process to include Lithography, Flexography, Dry Offset and Digital.
- Knowledge of digital workflow processes, automation and implementation techniques.
- Experience with CPG and/or Private Label companies. (Grocery-Retail / Food-Beverage industry a plus)
- Bachelor's degree (Graphic, Prepress, Printing related education a plus)